



## **Sarah Kathryn Lamade**

Director, Corporate Planning and Operations  
Chief Information Officer  
Space and Naval Warfare Systems Command

Sarah Lamade is Director of Corporate Planning and Operations and the Chief Information Officer for the U.S. Navy's Space and Naval Warfare Systems Command in San Diego. She is responsible for developing and integrating a corporate information technology strategy across all programs and initiatives within a diverse organization. She directs the integration of enterprise computer systems to provide end-to-end operational capability, knowledge management, and business process reengineering for the more than 8,000 employees of the systems command and its field activities and support contractors. As the Director of Corporate Planning and Operations, her responsibilities include strategic planning, security, facilities and administration.

A native of Williamsport, Pennsylvania and a 1967 graduate of Williamsport High School, Ms. Lamade earned a Bachelor of Science degree in Individual and Family Studies from the College of Human Development at The Pennsylvania State University in 1972 and a Master of Business Administration degree from The Darden School at the University of Virginia in 1981.

She began her career in public service in January 1974 as a Navy procurement intern assigned to the Naval Sea Systems Command in Arlington, Va. During the following six years, she progressed through increasingly complex assignments and assigned the responsibility to lead Navy negotiations for the first Aegis combatant ship — a \$300 million contract. Other highlights in her NAVSEA career include negotiation of the first production contract for militarized hydrofoils and representing the NAVSEA Contracts Directorate on the Commander Naval Sea Systems Command Tiger Team for Congressional hearings.

In 1979, Ms. Lamade left public service to attend graduate school at The Darden School in Charlottesville, Va., and work in private industry. In 1981, she joined the National Supply Company (later National Oilwell), an oil field services firm based in Houston, Texas, where she conducted strategic and operational planning, researched market trends, analyzed new business opportunities, and performed financial modeling. She evaluated a joint venture with a native Alaskan firm to build and run an oil field supply store on the Alaskan North Slope. In a field assignment, she serviced and repaired oil field pumps and equipment. Subsequent to a downturn in the oil industry, Ms. Lamade returned to the Washington, D.C., area and marketed computer hardware and software for several companies, including McCormick and Dodge, a large software development house.

After returning to the Naval Sea Systems Command in 1985, Ms. Lamade enjoyed increasingly challenging assignments in complex program and management positions. Highlights of her work at NAVSEA include negotiation and award of a \$500 million Standard Missile II, Block 4 development and production contract, for which she won the Navy Competition award. In 1989, Ms. Lamade became Director of the Contract Operations Division where her responsibilities included all Information Technology support for more than 300 employees. In addition to

budgeting and execution for local area network support, she directed a program to implement an automated contract writing system, a pre-cursor to the Defense Department's Standard Procurement System.

In 1995, Ms. Lamade received an appointment to the Senior Executive Service and became Executive Director for the Contracts Directorate at the Space and Naval Warfare Systems Command. With a staff ranging from 60 to 100 employees, she directed all headquarters contracting and provided field contracting management and oversight. Headquarters and field operations generated annual contract actions of about \$2 billion. With the move of the systems command to San Diego and the subsequent transition of another Washington-based contracting organization into SPAWAR, Ms. Lamade successfully managed both large and complex, back-to-back transitions, keeping the business processes and program requirements on target.

During this period, the SPAWAR contracting organization maintained its leadership in Defense Acquisition Reform and earned many awards for Acquisition Excellence, including the Vice President's Hammer Award (presented to teams of federal employees who have made significant contributions in support of reinventing government principles) and the Defense Department's Packard Award (the Department's highest acquisition award). During Ms. Lamade's tenure, SPAWAR reduced acquisition lead-time by almost 50 percent. SPAWAR's Contracts Directorate also led in automation efforts and was the first of the Navy's acquisition commands to transition from paper-based documentation to electronic files and to reach initial operating capability for the Standard Procurement System. SPAWAR's Web-based E-Commerce system is an example of the organizations commitment to continuous improvement under the leadership of Ms. Lamade.

Ms. Lamade assumed the SPAWAR CIO responsibilities in March 1999 and her Corporate Planning responsibilities in September 1999.